

Board No. -- 020-6703-2000 / 020 -- 6703-2001 Fax No. -- 020 -- 6703-2004

#### DIRECTORS' REPORT

To
The Members,
John Deere Financial India Private Limited

Your Directors have great pleasure in presenting the 09th Board Report along with the Audited Statement of Accounts and the Auditors Report of the Company for the financial year ended 31st March 2020:

# Financial Summary:

The Company sustained its good performance during FY 2019-20. The key highlights of the financial performance of the Company for the year, as stated in the audited financial statement, along with the corresponding performance for the previous year are as under:

(Amount in Lakhs)

		amount in Dakus)
Particulars	Year ended 31st March, 2020	Year ended 31st March, 2019
Total Income	33,094	23,479
Finance Cost	14,397	10,223
Impairment of Financial Instruments	3,924	1,490
Depreciation	205	58
Operating expenses excluding depreciation and interest	11,178	7,649
Profit before depreciation and interest	17,992	14,339
Profit before taxes	3,390	4,058
Provision for taxation	857	1,136
Profit after tax	2533	2922
Retained Earnings* brought forward from prior year	4489	2053
Less: Adjustment for Other comprehensive Income	5	(39)
Less: Transfer to Statutory reserve	(508)	(448)
Retained Earnings* carried forward for following year	6,519	4,489

<sup>\*</sup>Including other comprehensive income

The company adopted Indian Accounting Standards (Ind AS) for the accounting period beginning 1<sup>st</sup> April 2019. The Company has applied Ind AS 101 'First time adoption of Indian Accounting Standards', for transition from previous GAAP to Ind AS. An explanation of how transition to Ind AS has affected the previously reported financial position, financial performance and cash flows of the Company, is detailed in the note no. 03 to the financial statements.

#### Dividend

Considering that Company is investing in its expansion and growth, Directors do not recommend any dividend for the year under review.





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#### Transfer to reserves

The Company has created Statutory Reserve under 45IC of RBI Act 1934 and transferred Rs. 508 Lakhs.

### State of Company's affairs & changes in business

During the year under review, the Company continued to increase its reach of financing tractors and other equipment manufactured or sold by John Deere India Private Limited or its subsidiary in India.

Compared to previous year, there were normal monsoon in most parts of India during the year. However, the Covid-19 pandemic has resulted in a significant decrease in the economic activities across the country, on account of nationwide lockdown that started on 25th March 2020. The lockdown also affected the company's business operations from last week of March 2020. Further, in accordance with the RBI guidelines relating to 'Covid-19 Regulatory Package' dated 27th March 2020, the Company offered EMI moratorium to its customers based on requests. Estimates and associated assumptions applied in preparing these financial results. especially for determining the impairment allowance for the financial assets (Loans), are based on historical experience and other emerging, forward looking factors on account of the pandemic. The Company believes that the factors considered are reasonable under the current circumstances. The Company has used early indicators of moratorium and delayed payment metrics observed along with an estimation of potential stress on probability of default and exposure at default due to Covid-19 situation in developing the estimates and assumptions to assess the impairment loss allowance on loans. Given the dynamic nature of the pandemic situation, these estimates are subject to uncertainly and may be affected by the severity and duration of the pandemic. In the event the Impacts are more severe or prolonged than anticipated, this will have a corresponding impact on the carrying value of financial assets and the financial position. The Company continues to stand by customers in their tough and bad times in compassionate manner living to its core value propositions.

The Company's main business is financing of the assets. The Company being NBFC-ND-SI (Systemically Important Non-Deposit taking Non-Banking Financial Company) has complied with and continues to comply with all the applicable regulations and guidelines specified by Reserve Bank of India.

There were no changes in the nature of the business of the Company during the year under review.

Material changes and commitments affecting financial position between the end of the financial year and date of the report

There have been no material changes and commitments affecting financial position of the Company between the end of the financial year and date of the report. During the end of financial position and date of report company enhanced Authorized Share Capital and Paid up





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share capital and amended its object clause to support insourcing activities of various John Deere Financial units.

#### Extract of the Annual Return

The extract of Annual return as per Sec. 92(3) in format of MGT-9 as at 31st March 2020 has been included as Annexure I to this Board Report.

# Meetings of the Board of Directors

During the Financial year under review Board of Directors met nine times to transact the business of the Company.

# Meetings of the Board Committees

During the financial year under review below committee meetings were held on periodical basis.

S	JESEPHINALES AND DECORPORATION	Apr -19	May -19	Jun -19	Jul- 19	Aug -19	Sep -19	Oct -19	Nov -19	Dec -19	Jan -20	Feb -20	Mar- 20
1	Nomination Committee	-	-	14 <sup>th</sup>	11 <sup>th</sup>	-	-	-	-	-	-	-	25 <sup>th</sup>
2	IT Committee	24 <sup>th</sup>	-	. <b>-</b> .	29 <sup>th</sup>	-	<b>-</b> .	22 <sup>nd</sup>	_	-	-	10 <sup>th</sup>	-
3	Risk Management Committee	24 <sup>th</sup>		-	25 <sup>th</sup>	.=	-	22 <sup>nd</sup>	-	-	<b>,</b>	28 <sup>th</sup>	-
4	ALCO Committee	24 <sup>th</sup>	-		25 <sup>th</sup>	-	··	22 <sup>nd</sup>	-	-	17 <sup>th</sup>	13 <sup>th</sup>	-
5	Audit Committee	10 <sup>th</sup> & 24 <sup>th</sup>	-	<b>-</b>	25 <sup>th</sup>	-	· <b>-</b>	22 <sup>nd</sup>	-	<del>-</del>	17 <sup>th</sup>	. =	-
6	Customer Service Committee	9th		10 <sup>th</sup>	05 <sup>th</sup>	09 <sup>th</sup>	-	-	18 <sup>th</sup>	6 <sup>th</sup>	7 <sup>ւհ</sup>	20 <sup>th</sup>	10 <sup>th</sup>
7	CSR Committee	1.5 <sup>th</sup>	-	Ť	25 <sup>th</sup>	<b>.</b>	~	.23 <sup>rd</sup>	· <b>-</b>	-	-	18 <sup>th</sup>	





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# Directors' Responsibility Statement

#### The Directors confirm that:

- (i) In the preparation of the annual accounts for the year ended 31<sup>st</sup> March, 2020, the applicable accounting standards have been followed along with proper explanation relating to material departures.
- (ii) The Directors had selected such accounting policies and applied them consistently and have made judgments and estimates that are reasonable and prudent so as to give true and fair view of the state of affairs of the Company as at the end of the financial year 31st March 2020 and of the profit and loss of the Company for that period.
- (iii) The Directors had taken proper and sufficient care for the maintenance of adequate accounting records in accordance with the provisions of the Companies Act for safeguarding the assets of the Company and for preventing and detecting fraud and other irregularities.
- (iv) The Directors have prepared the annual accounts for the year ended 31st March 2020 on a going concern basis.
- (v) The Directors had devised proper systems to ensure compliance with the provisions of all applicable laws and that such systems were adequate and operating effectively.

#### Directors and KMP

During the year under review below were the changes related to directors and KMP:

S. N	Name	Designation	Date of Appt/Resi gn	Status of Change	Remarks If any
1	Satyen Shah	Managing Director	30/06/2019	Resigned	-
2	Abhay Dhokte	Managing Director	01/07/2019	Appointed	
3	Felix Frie	Director	01/12/2017	No Change	-
4	Ajit Jain	Director	28/01/2015	No Change	· <b>-</b>
5	Manish Phalke	Director	11/07/2019	Appointed	-
6	Pranjali Rahul Patil	Additional Director	15/05/2020	Appointed	To be regularized in ensuing AGM
7	Sudhir Thite	Company Secretary	19/08/2019	Resigned	<u>-</u>
8	Bhushan Kotecha	Company Secretary	19/08/2019	Appointed	
9	Bhushan Kotecha	Company Secretary	02/03/2020	Resigned	-
10	Vaishnavi Suratwala	Company Secretary	02/03/2020	Appointed	· <b>_</b>
11	Girish Sivaramakrishnan	Chief Finance Officer	16/05/2020	Appointed	-

The Board placed on its record the sincere thanks for all the valuable guidance and significant contribution provided by Mr. Satyen Shah (Managing Director), Mr. Sudhir Thite (Company Secretary) and Mr. Bhushan Kotecha (Company Secretary) in business of the organization during their tenure.



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# **Credit Rating**

During the year under review, Rating Agencies issued ratings to JDFIPL as under:

Rating	Rating	Nature of Securities	Date of Rating	Amount (Cr.)
Agency				
CRISIL	CRISIL A1+	Commercial Paper	23/08/2019	600
CRISIL	CRISIL A1+	Commercial Paper	05/02/2020	600
CRISIL	CRISIL A1+	Commercial Paper	02/03/2020	600
ICRA	[ICRA] A1+	Commercial Paper	07/02/2020	300
CRISIL	CRISIL	Non-Convertible	02/03/2020	400
	AAA/Stable	Debentures		
CRISIL	CRISIL	Banks Loans	02/03/2020	270
	AAA/Stable			
CRISIL	CRISIL	Non-Convertible	02/03/2020	500
	AAA/Stable	Debentures		

# Particulars of Loans, Guarantees or investments

The Company is a Non-banking financial company registered with Reserve Bank of India under Section 45 IA of the Reserve Bank of India act 1934 and hence provisions of Section 186 are not applicable.

#### Deposits, covered under Chapter V of Companies Act, 2013

Apart from exempted category of deposits, company has not accepted any deposits covered under Chapter V of Companies Act.

# Particulars of the Employee under Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014

Statement of employees drawing salary of more than Rs. 1.02 Crore if employed throughout the financial year and Rs. 8.50 lacs per month if employed for the part of the year is mentioned in extract to annual return attached to director report.

# Particulars of Contract and Arrangement with Related parties referred to in Sub Section (1) of Section 188

All contract/arrangements/transactions entered by the Company during the financial year with related parties (Refer note 26.06 to the financial statement) were in ordinary course of business and on arm's length basis. The particulars of the material transactions as prescribed in Form AOC-2 of The Companies (Accounts) Rules, 2014 has been included as Annexure II to this Board Report.

Furthermore, the company's related party policy has been enclosed in Annexure III to this Board Report.





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# Subsidiary Company

The Company does not have any subsidiary company. Hence, additional disclosures are not applicable.

Details of conservation of energy, technology absorption, foreign exchange earnings and outgo

# a. Conservation of Energy:

The Company's business is not energy intensive. Company believes in prudent use of the scarce precious resources and is supportive of the energy saving mechanism.

(i)	the steps taken or impact on conservation of energy.	NA
(ii)	the steps taken by the company for utilizing alternate sources of energy.	NA
(iii)	the capital investment on energy conservation equipment.	NA .

# b. Technology Absorption:

The Company has not incurred any expenditure towards research & development activities. Also the company has not laid any future plan of action towards research & development.

(i)	the efforts made towards technology absorption	NA
(ii)	the benefits derived like product improvement, cost reduction, product development or import substitution	NA
(iii)	in case of imported technology (imported during the last three years reckoned from the beginning of the financial year)-	
	(a) the details of technology imported	NA
	(b) the year of import;	NA
	(c) whether the technology been fully absorbed	NĄ
	(d) if not fully absorbed, areas where absorption has not taken place, and the reasons thereof	NA
(iv)	the expenditure incurred on Research and Development	NA



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# c. Foreign Exchange Earnings and Outgo:

During the year, the Company incurred Rs. 1,750 Lakhs as expenditure in foreign currency and earned Rs. 742 Lakhs in foreign currency. Further, interest expense on ECB for FY 2019-2020 amounts to Rs. 12.06 Lakhs.

# Risk Management Policy of the Company

The primary purpose of the Company is to grow John Deere sales while managing risk effectively. To manage the risk effectively company have developed policies and processes to incorporate a consistent approach to risk management by developing culture at operational and strategic levels. In all cases, appropriate measures are put in place to address unfavorable impact from risk and favorable benefit from opportunities.

Company categorizes risk broadly in following six parameters:

- 1. Information risk: Risk that stems from either a lack of key, relevant information, or the dubious nature of the data that is available. One form of information risk is "accounting risk", which is the risk associated with the reliance on questionable financial statement data. This type of risk is not measurable or manageable because the true facts are unknown.
- 2. Financial risk: Risk associated with the ongoing financial performance and condition of a company. Often measured by an assessment of liquidity, solvency, profitability, leverage, cash flow, credit history, etc. Company commercial risk rating system attempts to quantify financial risk.
- 3. Non-financial risk: Areas that influence the level of non-financial risk include the firm's quality and depth of its management team, strategies, and the strength and direction of the market in which the business operates.
- 4. Transaction risk: Risk arising from the nature of the loan transaction itself. This risk can increase or decrease depending on the structure of the loan, the accuracy with which the repayment schedule matches borrower cash flow, the true protection provided by collateral among others. To some degree, your company structure rating system attempts to quantify transaction risk.
- 5. Behavioral risk: Risk that generally stems from internal control deficiencies or questionable character issues.
- 6. Environmental risk: Risks that are often not in one's control, such as weather conditions and volatility of crop prices. Crop insurance, hedging strategies and other financial tools can be utilized to mitigate these risks.

Company does not seek to completely avoid all these risks. However, it strives to identify measures and manage these risks in prudent manner, through our policies and processes.



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# Corporate Social Responsibility Policy

Based on the profitability criteria for the year, Corporate Social responsibility requirements under section 135 of the Companies Act, 2013 are applicable to the Company for the year under review. Annual report on Corporate Social Responsibilities (CSR) activities has been included as Annexure IV to this Board Report.

#### Auditors

M/s. B S R & Associates LLP, Chartered Accountants, having registration number 116231W/W-100024 were appointed as the Statutory Auditors of the Company at the AGM of the Company held on September 18, 2017 for a period of 5 years subject to RBI regulations prescribed in this behalf and ratification by members at each annual general meeting. Auditors have confirmed that they are not disqualified and confirmed their eligibility and willingness to be appointed as statutory auditor till ensuing annual general meeting.

# Qualifications, Reservations or Adverse Remark or Disclaimer, if any:

There were no qualifications, reservation or adverse remarks provided by the statutory auditors in its report for the year ended 31st March 2020.

# Significant or Material Orders passed by Regulator:

During the year under review, there were no significant orders passed by the regulators or courts or tribunals impacting the going concern status of the company and its operations in future;

# Adequacy of Internal Financial Control with reference to Financial Statements

The Company has in place robust internal financial controls. Company has Internal Audit conducted during the year to assess efficacy of control mechanism in its financial transactions.

Additionally, IT, Risk and Compliance audits are undertaken periodically to ensure effective monitoring. During the year under review there were no material reportable observations causing financial loss. Events indicating breach of 'Risk or Compliance' of the Company policies or guidelines has been discussed and acted upon.

# Policy on Prevention, Prohibition and Redressal of sexual harassment at workplace

Company has adopted a Policy under the Sexual Harassment of Women at Workplace (Prevention, Prohibition and Redressal) Act, 2013 and Rules framed thereunder. Company is committed to provide a safe and secure environment to its women employees across its functions and other women stakeholders, as they are considered as integral and important part of the Organization.



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An Internal Complaints Committee (ICC) with requisite number of representatives has been set up to redress complaints relating to sexual harassment, if any, received from women employees and other women associates. All employees (permanent, contractual, temporary, trainees) are covered under this policy, which also extends to cover all women stakeholders of the Company.

The following is a summary of sexual harassment complaints received and disposed off during the financial year ended March 31, 2020:

- No. of Complaints received: Nil
- No. of Complaints disposed off: Nil
- · Number of cases pending for more than ninety days: Nil
- Number of workshop of awareness program against sexual harassment carried out:
  - a. Once in a year online training is been assigned to all employees.
  - b. Orientation program is conducted to the new employees on joining.
  - c. Online Investigation Process Training Program to IC members
- Nature of action taken by the employer or district Officer: Nil

#### Acknowledgement

The Directors would like to place on record its gratitude for valuable guidance and support received from Reserve Bank of India, central & state government departments/ agencies, bankers and wish to convey its appreciation to customers, dealers, vendors and all other business associates for their continuous support during the year. The Directors would also like to express their appreciation of the commitment and dedication of employees for significant contribution during the year.

For and on behalf of the Board of Directors

Abhay Dhokte

'Chairman

Date: 25/06/2020

Place: Pune

#### Enclosures

- Annexure I- Extract of Annual Return in MGT-9
- Annexure II- AOC-2
- Annexure III- Related Party Policy
- Annexure IV- Annual Report on CSR activities



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# ANNEXURE II TO THE DIRECTORS' REPORT

#### FORM NO. AOC.2

Form for disclosure of particulars of contracts / arrangements/ entered into by the company with related parties referred to in sub-section (1) of section 188 of the Companies Act, 2013 including certain arm's length transactions under third proviso thereto

(Pursuant to clause (h) of sub-section (3) of section 134 of the Act and Rule 8(2) of the Companies (Accounts) Rules, 2014)

1. Details of contracts or arrangements or transactions not at arm's length basis:

(a)	Name(s) of the related party and nature of relationship			
(b)	Nature of contracts/arrangements/transactions			
(c)	Duration of the contracts / arrangements/transactions			
(d)	Salient terms of the contracts or arrangements or transactions including the value, if any			
(e)				
(f)	date(s) of approval by the Board			
(g)	Amount paid as advances, if any			
(h)	Date on which the special resolution was passed in general meeting as required under first provise to section 188			

2. Details of material contracts or arrangement or transactions at ann's length basis IN

INR lakhs

Name(s) of the related party and nature of relationship	Nature of contracts/ arrangements/ transactions	Duration of the contracts/ arrangements/ transactions	Salient terms of the contracts or arrangements or transactions including the	Date(s) of approval by the Board, if any	Amount paid as advances , if any
		<u>.</u>	value, if any*	<i>,</i>	
John Deere India Private Limited	Management Fees	Ongoing	484	-	Nil
John Deere India Private Limited	Facility Cost	Ongoing	185		Nil
John Deere India Private Limited	Information System	Ongoing	998	-	Nil
John Deere India Private Limited	Interest expense	Apr-19 to Mar-20	392	<del>.</del>	Nil
John Deere India Private Limited	Inter Company deposit received	Apr-19 to Mar-20	77,000	-	Nil
John Deere India Private Limited	Inter Company deposit paid	Apr-19 to Mar-20	77,000	**	Nil
John Deere India Private Limited	Other reimbursement	Ongoing	844	-	Nil

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Website: www.JohnDeere.co.in



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Name(s) of the	Nature of	Duration of	Salient terms of	Date(s) of	Amount
related party and	contracts/	the contracts/	the contracts or	approval	paid as
nature of	arrangements/	arrangements/	arrangements	by the	advances
relationship	transactions	transactions	or transactions	Board, if	, if any
			including the	any	ĺ
			value, if any*		
Deere &	Information	Ongoing	1,006	-	Nil
Company	System				

<sup>\*</sup> The terms of contract with related party is based on transfer pricing guidelines.



#### ANNEXURE III TO THE DIRECTORS' REPORT

### RELATED PARTY POLICY

## 1 Objectives

John Deere Financial India Private Limited ('JDFIPL') is a Non-Banking Financial Company ('NBFC') operating under Reserve Bank of India ('RBI') regulations/directions and its activities are governed by the various Indian laws and RBI regulations/directions.

The objective / purpose of this Policy is to lay down a formal process of undertaking related party transactions between JDFIPL and its associated entities (as defined under Companies Act, 2013) and reporting mechanisms thereof.

JDFIPL is committed to and conducts its business activities lawfully and in a manner that is consistent with its compliance obligations. Activities of JDFIPL are conducted in line with RBI / Company Law and prevailing local regulations/rules/laws/Acts.

In the event this Policy is at variance with regulations/rules/laws/Acts at any stage due to omissions or changes in regulations/rules /laws/Acts, the regulations/rules/laws/Acts shall prevail. If any clarifications are needed on these regulations/rules /laws/Acts, the same must be referred to Company Secretary for its final opinion on the issue.

#### 2 References

Document Number	Description	Revision/Date
JDF037	New Document	02 <sup>nd</sup> March 2020

# 3 Applicability

This Policy applies to all the transactions of JDFIPL with its related parties including changes, if any, from time to time and are governed by Companies Act 2013 and rules framed thereunder.

JDFIPL has adopted Related Party Policy for the Related Party Transactions pursuant to the provisions of Sections 179, 188 and other applicable provisions of the Companies Act, 2013 ('the Companies Act') and Master Direction - Non-Banking Financial Company - Systemically Important Non-Deposit taking Company and Deposit taking Company (Reserve Bank) Directions, 2016 (as updated from time to time).

# 4 Definitions

a) 'Related Party' will have the same meaning as defined under Section 2(76) of the Companies Act.

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### John Deere Financial – India Policy Department: Finance

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- b) 'Related party transaction ('RPT')' mean all transactions between JDFIPL on one hand and one or more related party on the other hand including contracts, arrangements and transactions as envisaged in Section 188(1) clause (a) to (g) of the Companies Act.
- c) 'Arm's Length Transaction ('ALT')' means a transaction between two related parties that is conducted as if they are unrelated, to ensure there is no conflict of interest.
- d) 'Ordinary Course of Business ('OCB')' means a transaction which is carried out in the normal course of business envisaged in accordance with the Memorandum of Association ('MoA') and the Articles of Association ('AoA').
- e) 'Relative' in relation to a related party shall have the same meaning as defined in Section 2(77) of the Companies Act read with clause 4 of the Companies (Specification of Definition details) Rules, 2014 from time to time.
- f) 'Board of Directors or Board' means the collective body of the Directors of JDFIPL constituted from time to time.
- g) 'Audit Committee' means the Audit Committee constituted by the Board of Directors of JDFIPL in accordance with Section 177 of the Companies Act.
- h) 'Company Secretary' means a Company Secretary as defined in Section 2 (24) of the Companies Act.
- i) 'Key Managerial Personnel ('KMP')': shall mean-
  - The Managing Director or the Chief Executive Officer or the manager and in their absence, a Whole-time Director;
  - The Company Secretary;
  - The Chief Financial Officer; and
  - Such other person as may be specified as KMP from time to time and defined under section 2(51) of the Companies Act 2013.

#### 5 Policy

- a) In terms of this Related Party Policy, JDFIPL may enter into any Related Party Transactions through its authorized officials or any persons authorized by the Board in accordance with this Policy;
- b) The RPT Framework may include such details as may be considered appropriate including the persons authorized to initiate and / or execute the RPT, commercial justification, parameters for considering RPT to be at arm's length, monitoring and reporting mechanism;
- All transactions by JDFIPL with related parties shall require approval / ratification of the Audit Committee and/or Board of Directors as specified in the Regulations;

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- d) The Audit Committee and/or Board of Directors shall review the RPTs during the course of review of results.
- All transactions with related parties must be entered into at arm's length basis. Borrowings and lending / investment transactions with related parties, if any, must necessarily be executed substantially at the same terms, including mark-up interest rates and collaterals, as those prevailing at the time of similar transactions with unrelated parties; and

All RPTs which are not in Ordinary Course of Business or not at Arm's Length or both will additionally require prior approval of Board of Directors and Shareholders through special resolution as per the Companies Act (as amended from time to time)

# 7 Identification of Related Party Transaction

- a) Related parties will be identified on an ongoing basis in line with Section 2(76) of the Companies Act and Accounting Standard issued by Institute of Chartered Accountants of India;
- b) Directors and KMPs, would be responsible for promptly notifying (within a period of 30 days of his/her appointment, or relinquishment of his office in other Companies/Firms/bodies corporate, as the case may be) JDFIPL through Company Secretary in case of any changes / updates occurring in the related parties and in respect of details pertaining to such related parties declared by them. Such information should be notified well in time to enable review by Audit Committee / Board of Directors;
- c) The Company Secretary shall be responsible to maintain the updated list of related parties based on the disclosures received from Directors / KMPs. The list may be maintained in the Register (physically or electronically, as may be decided by the Board of Directors), giving separately the particulars of all contracts or arrangements to which the Policy applies;
- d) The RPT Register shall be preserved permanently and shall be kept in the custody of the Company Secretary/Chief Financial Officer of JDFIPL or any other person authorized by the Board for the purpose; and
- e) Shareholders' approval will be required only when the limits prescribed under the Companies Act are likely to be exceeded.

#### 8 Compliance & Disclosure:

a) This Policy will be hosted on the Company's website at of JDFIPL and shall be included in the Annual Report with a weblink. Further, details of all material transactions with related parties shall be disclosed in the annual report;

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- b) Every person associated with RPT shall be accountable for complying with the prevailing RPT Policy;
- c) The Board's Report shall contain details of contracts or arrangement or transaction which are (i) not at arm's length basis and(ii) material contracts or arrangement or transactions at arm's length basis and/ or at ordinary course of business, along with justification for entering into such transaction as per the provisions of Companies Act, 2013 and rules mentioned therein;
- d) Directors or KMP or any personnel as per authority matrix, who enter into or authorize any contract or arrangement in violation of the RPT Policy shall be responsible for noncompliance as provided under Section 188 (3) of the Companies Act; and
- e) In case of breach of this Policy Audit Committee and/or Board of Directors may initiate appropriate action against the person/s responsible.

#### Review

This Policy shall be reviewed once in a year by the Board of Directors on the recommendations of the Audit Committee. The Audit Committee shall meet as and when any changes are required in the Policy, Any amendment /changes/deviations to this policy shall need approval of Board of Directors.

# 10 Records Management and Retention

a) Record Management and Retention

Finance Department shall assist in ensuring that all the matters enumerated in here are complied with.

There is no requirement for retention of records.

#### b) Document Change Records

	Document Change Records						
Sr. No.	Revision no./ date	Section Revised/ Page No.	Reason For change	Change Description			

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Need to know departments									
Finance	Operations	IT	Legal	Credit					
Yes,	No	No	Yes	No					
Sales	Collection	HŔ	Wholesale	Risk and Compliance					
No	No	No	No	Yes					
Bank Relationship	Shared services-Direct Tax	Shared services-In Direct Tax	Shared services- Treasury & payroll, Payables						
No	Yes	Yes	No						

End of document

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# ANNEXURE IV TO THE DIRECTORS' REPORT Annual Report on Corporate Social Responsibility (CSR) Activities

1. A brief outline of the Company's CSR policy, including overview of projects or programs proposed to be undertaken and a reference to the web-link to the CSR policy and projects or programs.

John Deere Financial India Private Limited (JDFIPL) aspires to be a catalyst for positive change by focusing our energy, intellect, and resources on providing solutions for world hunger, empowering others through education, and developing communities. JDFIPL will do this by investing purposefully and focusing our philanthropic and volunteerism efforts to achieve higher and sustainable living standards for people in India.

The CSR policy may be accessed on the Company website at the link: https://www.deere.co.in/assets/pdfs/region-1/finance/india-financing/JDF031-CSR-Policy.pdf

- 2. Composition of the CSR Committee:
  - Chairman Abhay Dhokte
  - Member Ajit Jain
  - Member Manish Phalke
- 3. Average net profit of the company for last three financial years-Rs. 205.48 Million
- 4. Prescribed CSR Expenditure (two per cent of the amount as in item 3 above) Rs. 4.11 Million
- 5. Details of CSR spent during the financial year.
  - (a) Total amount to be spent for the financial year: Rs. 4.11 Million
  - (b) Amount unspent, if any: Rs. 0.00 lacs

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# (c) Manner in which the amount spent during the financial year is detailed below. (figures in Rs. Million)

(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)
No.	CSR project or activity identified	Sector in which the Project	(2) Specify the State and district where projects or	Amount outlay (budget) project or programs wise	Sub – neads: (1) Direct expenditure	Cumulative expenditur e up to the reporting period	Amount spent: Direct or through implementi ng agency*
	Unnati Program		Village: Kanhur Mesai, Shirur, Pune, MH	4.18	4.18	4.18	Through Center for Advanced Research & Development

# \*Details of Implementing Agency:

Centre for Advanced Research & Development (CARD) is a registered organization under MP societies registration act 1973.

6. In case the company has failed to spend the two percent of the average net profit of the last three financial years or any part thereof, the company shall provide the reasons for not spending the amount in its Board report-

The Company has spent INR 4.18 Million as against the budget of INR 4.11 Million during the financial year 2019-20 towards CSR activities i.e. 102% of the total amount prescribed was spent as per the calculation of CSR under the Companies Act, 2013.





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# 7. A responsibility statement of the CSR committee

The implementation and monitoring of Corporate Social Responsibility (CSR), is in compliance with CSR objectives and policy of the Company.

For John Deere Financial India Private Ltd,

Chairman Place: Pune

Date: 25th June 2020